

**Our Vision**

Building a consumer focused, farmer-owned agri-business with innovative people committed to excellence in a global marketplace.

**Our Mission**

To be a progressive, diversified agri-co-operative providing the benefits of ownership.

**Our Motto**

Proud to be farmer-owned.

01/06

## JANUARY FERTILIZER UPDATE

It is difficult to predict where world markets are headed but currently, all fertilizer materials remain in tight supply; this is subsequently reflected in higher prices.

The post-January 21st prices will be increasing to reflect this higher cost.

**CURRENT HDC RETAIL PRICING:**

Urea	\$445.00/MT
M.A.P.	\$435.00/MT
Potash	\$345.00/MT
28%	\$280.00/MT

ABOVE PRICES DO NOT INCLUDE ANY VOLUME DISCOUNTS

As usual, HDC will maintain our guarantee of a difference between prepay and spring pricing of at least the amount of interest.

If you have any questions or concerns, please contact your local Field Marketer.

## DIRECTORS' REPORT

The 68th Annual Meeting of the Hensall District Co-op was held in Exeter on November 30th. One new Director was elected and three incumbents were re-elected to serve on the HDC Board for a three-year term. The returning Directors are Gerhard Eilers, Dave Smith and Grant McComb. We welcome our new Director, Joerg Genoch, of RR #1 Bayfield. Joerg replaces Al Feddes who served nine years as a Board Member, including time as President.

On behalf of all the employees, we thank Al for his contribution and commitment to HDC.

Subsequent to the Annual Meeting, Peter Heinrich was re-elected as President of the Board of Directors and Jeff Allan was re-elected as Vice-President.

We welcome Bill Wallace who has accepted the Secretary's position for the next year. Bill replaces John Campbell who is retiring after a 26 year tenure as Secretary. We wish to thank John for all that he has contributed.

## Food Products Division Achieves HACCP Milestone

Hazard Analysis and Critical Control Points is a system which assures our customers, their end users, and consumers of food safety. HACCP is universally recognized and is quickly becoming the only method of assessing the acceptable safe production of food.

The HACCP system involves the analysis and control of all potential risks to the food-grade beans and soys processed and shipped at Hensall. The scope of the HACCP program covers the product from seed, to producer contracting and production practices, through receiving and conditioning, processing, and final release and shipping.



On August 23, HDC Operations personnel, along with SGS, celebrated the achievement of Certified HACCP status for the production of edible dry beans and edible soybeans.

Florence Gushue from SGS gave a presentation on the Global Perspective of HACCP and the

significance of Hensall District Cooperative's achievement.

Employees were presented with HACCP jackets and aerial photos of HDC's Hensall site in appreciation of their successful passing of HACCP Audit in March of 2005. A plaque was presented by Dan Wilson to the HACCP Team of John Feeney, Ian Siertsma, Randy Dietrich, Gerard Ducharme, Mike Ducharme, Rienk Feddes, Aaron Masse, Bill Rawlings and Jason Smith.



# 2006 DRY BEANS *by Murray Insley*

Our lineup of dry bean contracts for 2006 offers varieties that may be grown in all major production areas in Ontario. Many varieties are suitable for direct harvesting while other varieties must be pulled, windrowed and harvested with a specialty bean combine.

We are offering early pay and early contract sign up discounts on dry beans. Some market classes of dry beans have limited acres available for contracting in 2006. Please contact your local HDC Field Marketer today to maximize all early order discounts.

Variety	Days to Maturity	Yield Rating cwt/ac	Average Seeds/lb	Special Traits	Harvesting	Commercial Crop Combining	Characteristics	Delivery Points	Status as of 1-Jan-06
<b>Azuki</b>	110	16-22	4000-4500	Confectionary	Direct clip	Conventional	Tall bushy plant, likes high organic matter and well drained soils that will not crust.	Fall delivery to Hensall	Limited
<b>Otebo</b>	97	18-24	1500-1800	Confectionary	Pull/windrow	Conventional specialty bean	Bushy plant, medium to light clay loam soils, well drained	Fall delivery to Hensall	Limited
<b>Kintoki</b>	92	16-20	850	Confectionary	Pull/windrow	Specialty bean	Bushy plant, medium to light clay loam soils, well drained	Fall delivery to Hensall	Limited
<b>Blacks</b>	92-95	18-24	2200-2600	Package/soups	Direct clip	Conventional	Upright plant, medium to light loam to clay loam soils, well drained	Fall delivery to Hensall	Available
<b>Cranberry</b>	90-100	16-20	800-1000	Soups/salads	Pull/windrow	Conventional specialty bean	Tall bushy plant, loam to clay loam soils, well drained	Fall delivery to Hensall	Available
<b>Vine Crans</b>	105	16-20	800-1000	Canning	Pull/windrow	Specialty bean	Vine type, medium to light clay loam soils, well drained	Fall delivery to Hensall	Available
<b>Dark Red Kidney</b>	95-100	16-20	800-1000	Canning	Pull/windrow	Specialty bean	Bushy plant, medium to light clay loam soils, well drained	Fall delivery to Hensall	Available
<b>Light Red Kidney</b>	90-98	16-20	800-1000	Package	Pull/windrow	Conventional specialty bean	Bushy plant, medium to light clay loam soils, well drained	Fall delivery to Hensall	Available
<b>White Kidney</b>	95-100	16-20	800-1000	Canning and package	Pull/windrow	Specialty bean	Bushy plant, medium to light clay loam soils, well drained	Fall delivery to Hensall	Available
<b>White (Navy)</b>	87-100	18-24	2200-2500	Canning	Direct clip	Conventional	Upright plant, medium to light loam to clay loam soils, well drained	Fall delivery to Hensall	Available
<b>Pink Beans</b>	90-92	18-22	1500-1800	Canning and package	Pull/windrow	Conventional	Bushy plant, medium to light clay loam soils, well drained	Fall delivery to Hensall	Limited
<b>Pinto Beans</b>	90-92	18-22	1300-1500	Canning and package	Pull/windrow	Conventional	Bushy plant, medium to light clay loam soils, well drained	Fall delivery to Hensall	Limited
<b>Great Northerns</b>	90-92	18-22	1500-1800	Canning	Pull/windrow	Conventional	Bushy plant, medium to light clay loam soils, well drained	Fall delivery to Hensall	Limited
<b>Small Red</b>	92-95	18-22	1500-1800	Canning	Direct clip	Conventional	Bushy plant, medium to light clay loam soils, well drained	Fall delivery to Hensall	Limited

## Food-grade Soybean Contract Update

S03-W4	2650 CHU	Sold Out
HDC Maitland (natto variety)	2700 CHU	TBA
S08-80	2750 CHU	Sold Out
Arva	2850 CHU	Sold Out
S14-P6	2875 CHU	\$1.25/bu premium
ADV Cadet	2875 CHU	TBA
HDC 1600T	2900 CHU	Sold Out
OAC Kent	3050 CHU	\$1.00/bu premium
X790	3075 CHU	\$3.00/bu premium

Please contact your local HDC Field Marketer if interested.  
All contracts are limited.

## GROWER PESTICIDE SAFETY COURSES

### HENSALL

February 2, 2006 • 8:45 am

Hensall Arena, Upstairs

Contact Paul Cornwell or Jim Bickell at 262-3002 to register.

### FOREST

February 2, 2006 • 8:45 am

Forest Fair Grounds

Contact Bob Wellington at 330-1009 to register.

### NAIRN

March 2, 2006 • 8:45 am

Fort Rose Maple Company

Contact Ray at 294-6252 or Merv at 495-2740 to register.



**Hensall**  
262-3002  
1-800-265-5190

**Seaforth**  
522-1000

**Londesboro**  
523-4470

**Exeter**  
235-1150

**Ailsa Craig**  
293-3272

**Parkhill**  
294-6252

**Forest**  
786-5424

1-800-265-9000

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