

Our Vision

Building a consumer focused, farmer-owned agri-business with innovative people committed to excellence in a global marketplace.

Our Mission

To be a progressive, diversified agri-co-operative providing the benefits of ownership.

Our Motto

Proud to be farmer-owned.

10/07

Winterizing your sprayer

by Rob Warwick

The end of the spraying season is a good time to reflect on any problems you had with the sprayer during the year. Check it over and order any new parts you need to update the sprayer. Clean your sprayer inside and out making sure to remove as much chemical residue as possible. Use a pressure washer and a foam brush with high quality soap. As well, clean the inside of the tank with a good tank cleaner, circulating the cleaning solution for several minutes. Remove end caps, all screens and nozzles for cleaning, putting everything back in place after cleanup.

Freezing Protection

Put a minimum of five gallons of a fifty/fifty mix of antifreeze and water in the tank and let the solution mix for several minutes. Next, open the boom end caps or plugs. Move the boom spray controls on and off a number of times to flush the pressure plumbing. Collect the solution that comes out of the end outlets on the boom to use again. Disengage the liquid pump before opening the reload valve and let the solution drain out into a container until the tank is empty. At this point, take off the main hoses and let them drain as well. After this step, remove the plugs from the bottom of the boom manifolds. If your machine is equipped with an extra water tank, make sure you empty it. If equipped with a pressure washer, drain it as well. Drain the foamer tank by opening the valve on the bottom. You can then use compressed air to blow out the foamer lines.

Once the sprayer is dry, check the frame for fatigue and cracks. Fix any cracks immediately including the boom sections and oil and grease the machine. If your sprayer is self-propelled, you should change the engine and hydraulic oils and filters in the spring due to the oil degrading during the winter. Make sure you also check the antifreeze in the radiator for the proper freezing point.

Store your sprayer inside for the winter and disconnect the battery terminals. The sprayer is now WINTERIZED.

2008 NK Brand Seeds Program Highlights

Another harvest season is underway and it's time to think about the 2008 planting season. NK Brand Seeds' products have had another great year in the field. Here are the 2008 programs that apply to your NK Brand Seeds purchases.

NK GROWER EARLY CORN AND CONVENTIONAL SOYBEAN ORDER PROGRAM

- Growers that sign an order with HDC by **January 7, 2008** receive an additional **5%** off HDC retail price for their NK corn and NK soybean order(s).

EARLY PAYMENT DISCOUNTS

Payment by	% Credit
January 7, 2008	6%
March 31, 2008	3%

GROWER VOLUME SAVINGS

Total NK Brand corn and soybean purchases	Savings on total purchases
\$0.00 - \$999.00	0%
\$1,000.00 - \$1,999.00	2%
\$2,000.00 - \$3,999.00	3%
\$4,000.00 - \$9,999.00	4%
\$10,000.00 - \$19,999.00	6%
\$20,000.00 - \$49,999.00	8%
\$50,000.00 +	10%

Notes:

- Volume savings will take all early order and in-season purchases/returns into account
- Volume savings will be applied to your HDC account on June 30, 2008

THINK ABOUT THIS

- IP soybean premiums will be available from HDC on applicable varieties
- NK corn has been a consistent performer again in 2007
- Match your corn hybrids to your crop rotation and soil types
- Select hybrids by maturity – 20:60:20 (early-average-late)
- Don't push your heat units just because it worked the past couple of years
- Think about your herbicide options for next season and select safe herbicides for susceptible hybrids
- Corn Borer pressure was extremely high in 2007; Agrisure CB hybrids will protect your investment

2008 DEKALB Program Highlights

It's time to think about the 2008 planting season. DEKALB products have had another great year and consistently continue to lead the pack.

Here are some points to think about:

- Corn Borer pressure was extremely high this season. Bt corn is having a payback by as much as 20 bu/ac.
- Frustrated with conventional post-emerge spaying? Roundup Ready may be an option.
- Corn Rootworm pressure was extreme this summer. Expect high levels for 2008.
- Early-order is the best way to ensure that you get enough of the DEKALB products you are planning to grow in 2008.
- Want to see some yield plots? Check out the web at www.dekalb.ca

2008 DEKALB program highlights

1. Early Booking Program

- Growers that sign an order with HDC by **November 30, 2007** will receive an **8%** savings over and above all other savings opportunities for DEKALB corn and soybean purchases.
- Growers that sign an order with HDC by March 10, 2008 will receive 4% over and above all other savings opportunities for DEKALB corn and soybean purchases.
- Growers that sign an order with HDC by April 28, 2008 will receive 2% over and above all other savings opportunities for DEKALB corn and soybean purchases.

2. Early Payment Discounts

Payment by	% Credit
By January 11, 2008	5%
By March 31, 2008	2%

3. DEKALB Express Program

HDC and DEKALB are pleased to offer a seed delivery service that delivers both savings and convenience for your Roundup Ready soybean purchases.

Order Placed By	Seed Taken By	Discount
Nov. 30, 2007	Dec. 14, 2007	\$3.00/unit
March 31, 2008	April 18, 2008	\$2.00/unit

Most key DEKALB soybean varieties are available in Express. Check with your local HDC Field Marketer.

4. 2008 DEKALB Rebate

Total DEKALB corn and soybean seed sales
Volume Discount

Total DEKALB corn, soybean purchases	Rebate Savings Level
\$0.00 - \$4999.00	0%
\$5,000.00 - \$9,999.00	2%
\$10,000.00 - \$14,999.00	4%
\$15,000.00 - \$24,999.00	6%
\$25,000.00 - \$39,999.00	8%
\$40,000.00 - \$59,999.00	10%
\$60,000.00 +	12%

Note: Grower volume discounts will be reconciled on your account for June 30, 2008.

KEEP FERTILIZER COSTS IN CHECK

Fertilizer prices have many growers evaluating rotations and questioning how they can best utilize their fertilizer dollars. Soil testing should be used as a nutrient management tool. Cutting corners on fertilizer won't lead to higher yields, but using the correct amount will help maximize your economic returns.

WHEN TO SAMPLE?

Proper sampling is a critical step in soil testing. You must get a sample that is representative of your fields. In many cases, fields are variable and should be broken into zones. Accuracy will increase with the number of samples you take.

HOW OFTEN TO SAMPLE?

Fields should be tested every 3 to 4 years and the latest soil sample used to evaluate and adjust your current fertilizer program.

MANURE TESTING

The key is to sample, test and manage your manure as a nutrient source according to your nutrient management plan.

Call your local HDC Field Marketer today to discuss options for your farm.



Hensall
262-3002
1-800-265-5190

Seaforth
522-1000

Londesboro
523-4470

Exeter
235-1150

Ailsa Craig
293-3272

Parkhill
294-6252

Forest
786-5424

1-800-265-9000

PAPER CONTAINS 50% RECYCLED FIBRE & 10% POST-CONSUMER WASTE

